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Our Finest Fruit Trees for Home and Orchard Planting

Apple Trees

The demand for Apple trees has increased the past two years as the American planter has realized his absolute need for this most nutritious and palatable of all fruits. The demand was exceeded the supply last year, and from the present outlook it will probably be very necessary for the planter to cover his wants early to be sure of getting the varieties he desires.

My trees have been grown on new soil, under conditions ideal for their growth of both root and top, and I am justly proud to make the statement that all are the finest Apples ever offered to the American customer. Three years old, average size, 4 to 6 feet, depending on variety, all hardy. Northern Iowa grows trees that are bound to give satisfaction, at these bargain prices, 60¢ each; \$3.50 per 10; \$50.00 per 100.

Summer Apples

Plant Them For the First Luscious Eating Apples of the Season, and for the Housewife's Early Summer

LIVELAND. Medium sized fruit, very fine, tender and juicy. Shaded with red.

YELLOW TRANSPARENT. Tree bear when very young, and early in the season. Color rich yellow with a faint blush. Flesh melting, juicy and sub-acid.

DUCHESS OF OLDENBURG. An old-time favorite. Round in form, with beautiful streaks of red and yellow. Quality excellent. Early.

EARLY HARVEST. Medium size; of fine flavor. Color yellow. **RED JUNE.** Skin red; flesh white, tender, juicy. Bears abundantly. **RED ASTRACHAN.** One of the best of the early red Apples. Fruit large.

Fall and Early Winter Apples

Splendid for Cooking; fine for eating around the fireside. You will insure future enjoyment and economy by planting them in your orchard or back yard.

BERNARDA. Large, round, juicy, and an early and abundant bearer. Fruit large, handsomely striped, and excellent for cooking.

IOWA BEAUTY. Fruit nearly white, splashed and striped with red.

PATTEN'S GREENING. Good eating and cooking Apple; large and yellow.

WINESEA. One of the best little Apples, red skin for eating, and one of the best for baking. Rich, rather sub-acid flavor. Keeps through the winter.

MAIDEN BLUSH. A large Apple of smooth skin and fine texture.

WOLF RIVER. Very large in size, skin streaked with red. Flesh white and coarse.

WEALTHY. Very juicy and excellent flavor. Almost entirely red. One of the best and finest Apples grown. Very early and abundant bearer.

Late Winter Apples

Apple sandwiches, pies for the holidays! Bright red Apples for this table. Large and juicy. You can all have these luxuries if you grow your own home, large, yellow with pinkish red blush. Strikingly attractive. A dessert Apple of fine quality. Good tree, early bearer, good cropper, profitable.

STAYMAN (Stayman's Winesap). Larger and juicier than the Winesap, rich red in color. Tree very productive.

NORTHWESTERN GREENING. Large, greenish-yellow fruit; firm and fine grained; will keep until late spring.

The first of all sweet Apples. Large and productive.

TALMAN SWEET. Large, very sweet, for market and cooking.

BEN DAVIS. Large, round and round, nearly covered with bright red.

GANO (Black Ben Davis). Large, bright red Apple of good quality. The most productive. January to April.

GRIMES GOLDEN. One of the most popular Apples in cultivation.

Fruit medium, yellow veined, russeted; flesh yellow and very fine grained; quality rich.

ROMAN STEM. Has rich, almost pear-like flavor. Fine for cooking and eating. Greenish-yellow color.

Hansen's Hybrid Cherry Plums

No. 1, average 4 to 5 ft., \$1.00 each; \$5.00 per 10; \$8.00 per 100.

A remarkable new fruit, originated by Prof. Hansen of the South Dakota Experiment Station, and has proved to be one of the best, if not the best, of the Plums. Each year it has so increased its popularity through its true worth and merits that orders are coming in fast from early till late in the season. Larger than an ordinary Plum flavor as good or better than the Apricot; perfectly hardy and well adapted to all climates; in fact, just the thing for your garden. You cannot afford to let them out.

HANSKA. The fruit of this variety has been much admired for its beautiful color, which is bright red with heavy blue bloom, firm flesh, deep, juicy, and fragrant; fruit one and one-half to one and nine-sixteenths inches in diameter. When cooked the strong Apricot flavor is brought out to perfection, entirely like any native Plum. The flat shape also distinguishes it from all other hardy Plums grown in the Northwest.

OPATA. Fruit one and three-sixteenths inches in diameter, dark purplish-red with blue bloom; flesh green, juicy, very pleasant, combining the sprightly acid of the Sand Cherry with the richness of the Gold Plum. Excellent for eating out of hand. The thin skin can be chewed and eaten, as is entirely safe, from its acidity, which is very small; season extremely early. Very strong grower in nursery and orchard; early.

SAPA. Glossy dark purple skin with rich, purple-red flesh; fruit one and three-eighths inches in diameter. Season extremely early, and an abundant bearer.

WANETA. Prof. Hansen's masterpiece in Plums. Size will reach two inches in diameter, weight two ounces. All reports coming in from planters who have tried it testify the Waneta as bearing early and producing the largest fruit that has been raised in their locality.

Cherry Trees

Selected, No. 1, average 4 to 4½ feet, \$1.00 each; \$9.00 per 10; \$75.00 per 100.

EARLY RICHMOND. The most popular. Tree strong, thrifty grower. Fruit medium size, dark red and juicy; acid flavor; valuable for cooking purposes. Early and abundant bearer.

MONTMORENCY. Large, red, rich, acid cherry; larger and finer than the Early Richmond, and well suited for late ripening. Valuable on account of its hardiness, prolificness, and for canning and preserving.

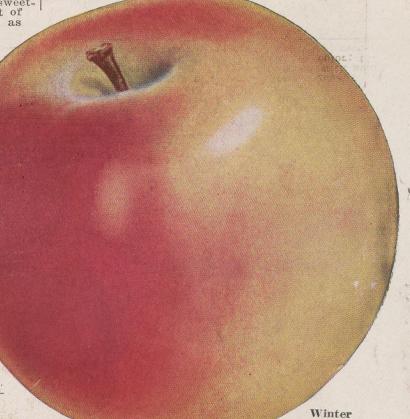
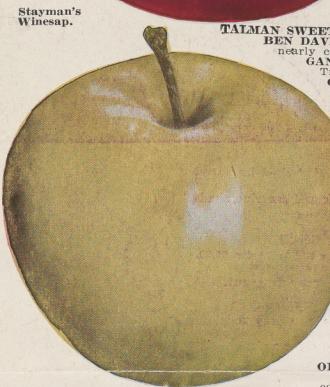
Peaches

Select, 4 to 5 ft., 65¢ each; \$5.00 per 10. Choice of **ALEXANDER**, **CRAWFORD'S EARLY**, **CRAWFORD'S LATE**, **CROSBY** and **ELBERTA**.

Delicious.

Winter Banana.

Grimes Golden.



Crab Apples

For pickles and jellies they are unsurpassed.

HYSLOP. Dark, rich red on yellow ground; flavor very good.

TRANSIENT. Rich yellow color, shaded with red. Flesh firm and crisp; very juicy.

WHITNEY. One of the very best Crab Apples. Yellow skin, spreading crimson.

EARLY STRAWBERRY. High-colored Crab that ripens about September 1st. Delicious quality.

Native Plums

Average 4 to 5 feet. 60¢ each; \$5.00 per 10; \$40.00 per 100.

DR. SOTO. Fine for eating or canning. Tree hardy, young and prolific bearer.

FOREST GARDEN. Rich and sweet fruit, nearly round with a mottled red and yellow. A profuse bearer; perfectly hardy.

HAMMER. A large, light red; fruit of fine quality. Late.

WILDFIRE. Large, light red; bears well; superior quality.

WILD GOOSE. An early Plum of fine flavor. Color rich golden yellow, flesh with red.

WOLF. Large, conical Plum; dark red color; thick skin; flesh firm; freestone; excellent quality; medium.

Pears

One-year, 4 to 5 ft., 75¢ each; \$7.00 per 10. Choice of **BARTLETT**, **CLAPP'S FAVORITE**, **DUCHESS**, **KIEFFER** and **SECKEL**.

For eating, fine for cooking and for serving fresh with sugar.

WYANT. Large, conical Plum; dark red color; thick skin; flesh firm; freestone; excellent quality; medium.

The Two Finest Raspberries Ever Grown



Imogene Red Raspberries. (1/3 Natural Size.)



Imogene Ferris.

Imogene and Latham

Imogene Red Raspberry

Prices: 12 for \$2.50; 25 for \$4.00; 100 for \$15.00. If desired by parcel post, add 10c for 12, 15c for 25, and 20c for 100, to cover the cost of packing and postage.

The Imogene Raspberry is quite similar to the Latham, probably coming from the same origin, but more highly bred up. I purchased my plants from a breeding farm in Minnesota, and finding the plants and fruit with even more perfect characteristics than the Latham, I have devoted a great deal of time and land to the raising of this wonderful new Raspberry for Ferris customers.

The canes are more vigorous than the Latham and grow denser; the fruit is larger, perhaps a little deeper in color and of quality fully equal to the Latham. They are extremely hardy, this fact being especially noteworthy for the reason that it is a rarity for the Northern Minnesota and Wisconsin states to grow these remarkable fruits with any success. Planters in the two sections are having exactly as good results with the Imogene as we are here in our more temperate climate, and give them little or no winter protection. Horticulturists of note, who have experimented with the Imogene and Latham Red Raspberries, say that in growing them side by side they have found the difference between the two quite marked, and that the Imogene is more perfect in nearly every way.

When I purchased this Raspberry, it had no particular name, and as I was so deeply impressed with it, I have been looking far and wide for a suitable name. In the oval you will find a picture of my little girl, Imogene, the baby of my family, and I think she is about the finest little girl there is anywhere. So I am giving this Raspberry her name, thinking that it cannot help but do honor to both of them.

I have a select lot of good, strong plants, but they are limited in number as I have been growing them for such a short time. You will want at least two rows of these berries in your garden, and when you once get a start you will be very apt to take out all other plants you have there and devote all of your Raspberry bed to the Imogene Raspberry.

Latham Red Raspberry

Prices: 12 for \$1.75; 25 for \$3.25; 100 for \$12.00. If desired by parcel post, add 10c for 12; 15c for 25; or 20c for 100, to cover the cost of packing and postage.

The Latham Red Raspberry, or Minnesota No. 4 as it is sometimes called, was originated at the Minnesota State Breeding Farm, and is by far the finest red Raspberry introduced in the Middle West. First of all it is extraordinarily large in size, larger than any other red Raspberry, and when ripe is a beautiful bright red color. It also excels all other varieties in its extreme hardiness and productiveness.

It is not considered an everbearer, but the season of ripening is very long, extending over a month and sometimes a month and a half, and the crop is a very heavy one. One planter tells us that he has already produced \$1,800 worth of fruit per acre from his planting. It is an unusually vigorous, upright grower and a strong plant producer. Canes are thornless, dark red; foliage heavy and dark green. The quality of the fruit is extremely good, being above that of the standard red Raspberries. Berries ripen evenly and hold well on the vine. The attractiveness of the berry, its firmness, quality and productivity make it especially desirable for home or commercial use.

Prof. C. V. Holsinger, Extension Professor of Horticulture of the Iowa State College, Ames, Iowa, says, "I only hope you will be able to grow plants enough to put this berry in the hands of as many people as possible." We are doing our best, but of course we are not going to be able to supply all of our customers this year, and can only urge strongly the placing of early orders for this wonderful new red Raspberry, as the supply all over the United States will nowhere near take care of the demand.

Strawberries

A Strawberry Shortcake for Every Family If You Buy Ferris' High Quality Plants At These Low Prices

Strawberries are a luxury if you must buy the fruit outright, but if you buy my pure-bred, high-quality plants at these low bargain prices, plant them in your back lot or garden, give them the little care that they require, you will soon find yourself enjoying a cheap but most delicious food.

Dunlap

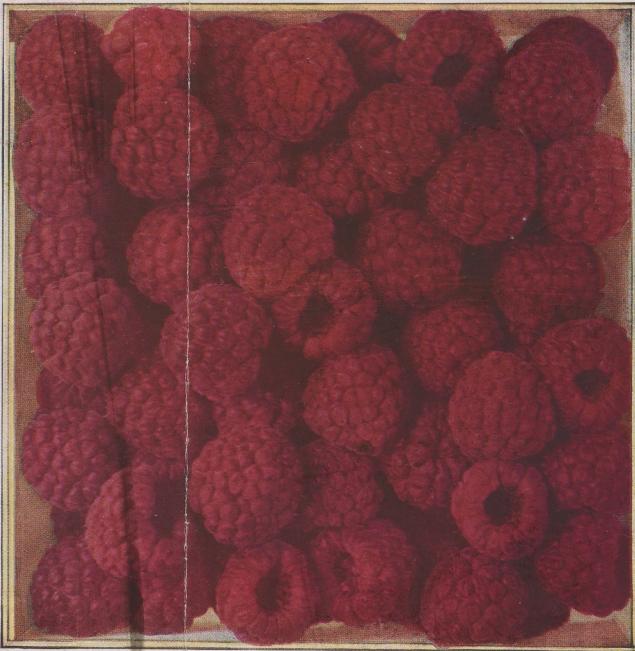
Prices: 50 for 75c; 100 for \$1.00; 500 for \$4.50; 1000 for \$8.00. If desired by parcel post, add 10c per hundred to cover cost of postage, packing and trimming.

A favorite the world over. A long and early bearer, with extra large fruit, conical in form, with a rich red color. On account of its good keeping quality, it is one of the best shippers, and cannot be excelled for canning. The plant is very hardy, and will respond readily to careful culture. For the commercial garden it has no superior. Finest quality.

Ferris Improved Progressive Everbearing Strawberries

Prices: 50 for \$1.25; 100 for \$2.00; 500 or more at \$1.75 per 100. If desired by parcel post, add 10c per hundred to cover cost of postage, packing and trimming.

I wish I could take all of my readers through my beds of Progressive Everbearing Strawberry plants in the fall. Every plant a riot of white blossoms and red berries—fine large ones of an exceptionally sweet flavor, and you know how a dish of fresh Strawberries and cream, or a good, rich shortcake tastes in the fall after all other small fruit has gone. Combined with the long-bearing season which gives them the name of Everbearing, my Improved Progressive is much larger than the original type, while having all the good qualities of the best standard, including size, color and delicious flavor.



A Pint Box of Imogene Raspberries.

Black Raspberries

Prices: 12 for 65c; 25 for \$1.20; 100 for \$4.50; 1000 for \$35.00. If desired by parcel post, add 10c for 12; 15c for 25; or 20c for 100, to cover cost of packing and postage.

CUMBERLAND. Considered by some the finest of all black Raspberries. Fruit very large,

fine flavor, and a great producer.

PLUM FARMER. An old time favorite and one of the finest of the Black Caps. Fruit medium

large in size, jet black and of excellent quality. We cannot recommend the Plum Farmer

too highly to our customers.

too highly to our customers.

Red Raspberries

Prices: 12 for 65c; 25 for \$1.20; 100 for \$4.50; 1000 for \$35.00. If desired by parcel post, add 10c for 12; 15c for 25; or 20c for 100, to cover cost of packing and postage.

ST. REGIS. Commonly known as the Everbearing Raspberry, as the period of fruiting sometimes

extends over four months. Berries are medium sized, bright crimson and of sur-

passing quality. Fine for canning.

KING. A red Raspberry of good size and fine quality. Good market berry.

Blackberries

Prices: 25 for \$1.50; 100 for \$5.00; 200 or more at \$4.50 per 100. If desired by parcel post, add 15c to the 25 rate, and 25c to the 100 rate, to cover the cost of packing and postage.

Excellent for cooking purposes, and what is a season without its fresh Blackberries and

cream. Very easily grown.

EARLY HARVEST. An early Blackberry, medium size and of fine flavor.

SNYDER. The universal favorite. Hardy and very productive.

Grapes

One of the oldest fruits in existence, yet its popularity is increasing rapidly every year. It is the most healthful of all fruits, and on account of its ease in growing and the early uses to which it can be put, growers are unable to supply the demand. Then, too, the early drought last spring made the grape crop nearly a total failure throughout the United States and the planter must cover his grapes wants early this year or he is going to be disappointed.

BLACK GRAPES

Select, No. 1, very heavy-rooted, two-year plants, 20c each; 10 for \$1.50; 100 for \$13.50; 200 or more at \$12.50 per 100. If desired by parcel post, add 10c to the 10 rate and 25c to the 100 rate.

CONCORD. One of the most popular blacks; bunch large and compact; berry large, round,

almost black. Juicy and very sweet.

WORDEN. Seedling of the Concord, which it greatly resembles in appearance, but the

berries are larger and the flavor generally considered better. A little earlier than Concord.

RED AND WHITE GRAPES

Select, strong, select plants, 35c each; 10 for \$2.50; 100 for \$18.00. If desired by parcel post, add

10c to the 10 rate and 25c to the 100 rate.

AGAWAM. (Red). Bunch large; berry large and round, reddish-brown in color; tender,

juicy, and of excellent flavor. The best red Grape.

NIAGARA. (White). The hardest white grape grown. Bunches large with good sized

berries; pale yellow in color. Flavor sweet and pleasant.

Currants

Prices: 12 for \$2.00; 25 for \$3.50. If desired by parcel post, add 10c to the dozen rate and 15c to the 25 rate, to cover the cost of packing and postage.

Easily planted, cared for, and any insect growth may be easily checked by early use of

hellebore.

FAYS PROLIFIC. For size, beauty and productiveness, the most remarkable red Currant

ever grown. Berry of remarkable flavor. Fine for jellies and wine.

WHITE. Very large, yellowish-white, sweet. The most productive of the white Currants.

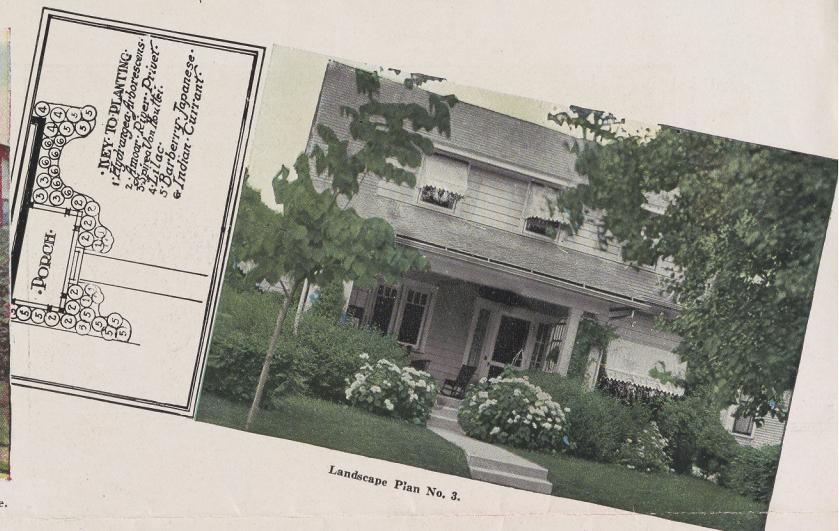
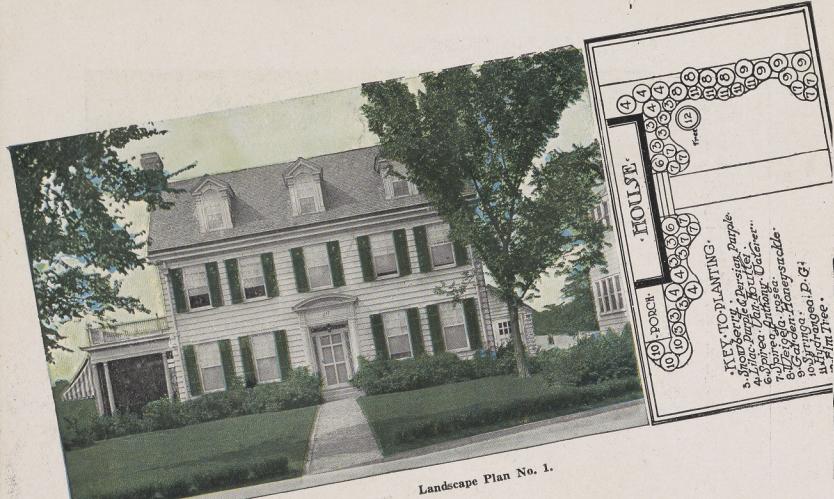
Gooseberries

Prices: 30c each; 12 for \$2.75; 25 for \$5.00. If desired by parcel post, add 5c to the each rate; 10c to the dozen rate and 15c to the 25 rate, to cover the cost of packing and postage.

DOWNING. Fruit very large; flesh whitish-green, soft, juicy and good; plant vigorous

and prolific. One of the best.

Page 2



Landscaping—A Great National Project

American Homes Rapidly Being Beau-

Ferris Landscape Plan No. 1

Consisting of
1. Snowberry.
2. Lilac—Purple and Persian Purple.
3. Spirea Van Houttei.
4. Spirea Anthony Waterer.
5. Weigela Rosea.
6. Syringa.
7. Hydrangea P. G.
8. Elm Tree.

For the residence of rather severe architectural lines there is nothing that will soften these lines and give it an artistic setting like this planting of ornamental shrubs and the Elm tree. For \$33.75 we can furnish this entire collection of shrubs and tree in our one- to two-year grade or if you desire a finished showing the year planted we can furnish, three to four-year stock, the entire list for \$33.75.

Evergreens

Norway Spruce

The Norway Spruce is probably the most popular, best known and most widely planted evergreen in existence. Its immense proportions, when it reaches maturity, its natural and graceful habits of growth, its beautiful dark green color, and its great value either as an ornamental or in the windbreak and screen, are chief assets of this remarkable evergreen.

It is naturally of a pyramidal, symmetrical growth, close and compact, branching to the ground; needles short and stiff. It stands close planted and square rooted, and will retain its lower branches to the ground, even to old age. We cannot recommend the Norway Spruce too highly for Iowa, Minnesota, Illinois and all Eastern States.

On account of the Federal Quarantine, we cannot ship White Pine into North Dakota, South Dakota, Montana, Oregon, Texas, and states west of this line, nor would we advise a western planter to put them out if he could, as they are not adapted to their soil and general conditions. On orders from this district for White Pine, we reserve the right to substitute the Scotch Pine.

The "King of the Pines" it is often called, on account of its majestic height and symmetry, beautiful color, and absolute hardness. The foliage of this magnificent tree is a light green, while the needles are long and soft. The White Pine is a masterpiece of beauty and strength and is by far the best all around evergreen of the pine family for planting in these states and all Eastern States.

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Scotch Pine

The Best for the Western Planter

The Scotch Pine is a rapid grower, thrives well on poor soil, is especially adapted for Nebraska, North and South Dakota, Montana, Oregon, Texas, and any of our Western States. It is one of the best all-round evergreens to withstand extreme exposure and rough usage generally. Vigorous in growth, with slender, dark green needles, it makes a quick and attractive windbreak.

Each 10 100 1000
2 to 3 ft., three times transplanted and three times root-pruned \$0.75 \$7.00 \$40.00 \$375.00

Colorado Blue Spruce - Shiners

Nature has produced a myriad of beautiful trees for Mother Earth, but last of all she may have made the Colorado Blue Spruce, crowning glory of them all. Into this wonderful ornamental free has been combined a silvery blue luster, perfection in form and symmetry, and hardy characteristics that make it adaptable to nearly all situations. Can be used very effectively as a specimen, in groups by itself, or in groups with other evergreens, where it can be planted in the foreground and show its truly wonderful coloring and form. Needles rather short and stiff.

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Black Hill Spruce

The Black Hill Spruce is a form of the White Spruce, a native of the Black Hill country of South Dakota. It resembles its parent, the White Spruce, very much, but is a much slower grower and a more massive tree. Under favorable conditions it rivals the Blue Spruce in color.

The Black Hill Spruce I have for next spring are, without question, the best lot in the United States, grown with plenty of room, heavy, symmetrical tops, and the best root system I ever saw on trees.

Each 10 100 1000
2 to 3 ft., four times transplanted and four times root-pruned \$1.75 \$14.50 \$125.00

Pyramidal Arbor-Vitae

This beautiful tree grows close and compact, and the foliage is a bright green all the year round. One of the finest of the ornamental evergreens, having the fern-like foliage of the Arbor-Vitae, and developing naturally into a perfect pyramidal form. Requires no shearing or trimming.

Each 10 100 1000
2 to 3 ft., four times transplanted and four times root-pruned \$1.75 \$14.50 \$125.00

Juniperus Canadenensis

A beautiful dwarf variety of the Arbor-Vitae, never growing over four or five feet tall, and of perfect globular form. Foliage dark green and very dense in growth. Should be planted in protected places. Requires no shearing. Each 10 100 1000
1 ft. \$1.50 \$12.50 \$120.00
2 ft. \$3.00 \$25.00

Golden Arbor-Vitae

A distinct and hardy Cordon of brown and bushy growth, with long, slender branchlets and golden yellow foliage. Used extensively with other evergreens in group plantings for the rich and harmonious contrast. Each 10 100 1000
1 ft. \$1.50 \$12.50 \$120.00
2 ft. \$3.00 \$25.00

Hybrid Perpetual and Tea Roses

Strong, field-grown plants, two-year-old, 7 each; 3 to 5 ft., 10 for \$5.00.

If desired by parcel post, add 5¢ each to cover packing and postage.

ULRICH BRUNNEN—A rich yellow rose, double flower. Very fragrant.

FRANZ KARL DRUSCHK—A large white of perfect form.

LA FRANCE—Silvery rose shading to silvery pink. Exquisite.

GRUSS AN TEPLITZ—Brilliant crimson rose changing to fiery red.

ALEXANDER HILL GRAY—Beautiful deep lemon color.

CAROLINE TESTOUT—Rich satiny rose, shading to clear red.

OPHELIA—Delicate salmon-flesh color. Very popular.

ROSE SPECIALTIES

The following three Everblooming Roses of exceptional beauty and value I am offering to Ferris customers in our field-grown two-year-old grade at \$1.00 each. There is a great demand; my supply is limited, order at once and take advantage of this special offer.

MRS. AARON WARD—A rich golden orange gradually shading outward to a creamy yellow. Distinctive in its coloring; buds beautifully rounded, petals well defined.

THE BRIDE—An exquisite white rose often faintly flushed. Recommended highly for its perfection of form and color.

PREMIER—A rich shade of rose-pink, shading to a deep rose toward the center. Similar to the American Beauty in general characteristics, and one of the finest for cut flowers.

PRINCE HENRY—One of the finest yellow roses.

HELEN FRANKLIN—A wonderful, new, white Gladioli; immense flowers.

PRINCE OF WALES—Light lavender flowers, with yellow throat. One of the popular new varieties.

CRACKER JACK—Rich, velvety red; large.

Gladioli

These wonderful flowers are universally admired for their magnificence. Very highly recommended. I am offering the following named varieties:

Assorted 12 for 75¢; 50 for \$2.00.

Prices on named varieties, 12 for \$1.50; 50 for \$2.50. If desired by parcel post, add 10¢ for 12; 15¢ for 25; 20¢ for 50 bulbs.

Assorted 12 for 75¢; 50 for \$2.00.

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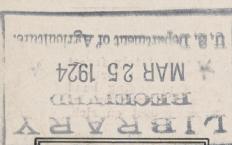
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BARGAINS



EARL FERRIS NURSERY
HAMPTON, IOWA

15245

House of Ferris.

62,27

The Two Finest Climbing Roses In Existence



Paul's
Scarlet
Climber.

Paul's Scarlet Climber

The Reddest Rose That Grows

Special Introductory Price for early orders on our hardy field-grown, two-year plants, \$1.00 each; 3 for \$2.50.

If desired by parcel post, add 5¢ each for postal and packing charges.
Where is there a garden without its Crimson Ramblers? Since our grandmothers' times we have all had a wretched time in trying to find a rose that simply outshines them all—truly the most brilliant Rose in any class. The opposite picture will portray to you a little of the beauty of the Paul's Scarlet Climber—flowers nearly once again as large as the ordinary climbers, semi-double, and of a brilliant lustrous scarlet. These flowers keep a good color throughout the plant for an unusually long time.

A sensation! Consider other varieties; they retain their color only until the first fall.

This rose may be used for climbing purposes, as it is a very vigorous grower and develops a wonderful background for a porch, trellis, wall, etc., but it also makes an astonishingly beautiful pillar, like a bush of scarlet. There is no other rose grown that will give the same effect, and it is essential in every modern garden. These plants are an extra strong grade, two years old, field-grown, and will make a brilliant showing in a short time.

Rose of Fairfield

Special Introductory Price for early orders on our hardy field-grown, two-year plants, \$1.00 each; 3 for \$2.50. If desired by parcel post, add 5¢ each for postal and packing charges.

This new creation in the Rose family is often called the Everblooming Crimson Rambler. It is a trifle darker in color than the ordinary Crimson Rambler, and the perfect shaped, double, brilliant blooms are borne in large clusters in the same manner. The everblooming feature of the Rose of Fairfield is one of its numerous charms; however, for as the plant grows on new growths, it continues to flower until the first fall, when it continues to bloom from June until fall. As the growing season advances, the new shoots and gay blossoms increase in brilliancy and size.

It is perfectly hardy and a vigorous climber, and will give perfect satisfaction to the planter. Our plants will bloom the first season.

Real 1924 Bargains

of Ferris'
Choicest Stock

After a very careful study, together with my many years of experience with trees and plants here in the nursery, I am proud to offer this year to Ferris customers a selected list of choice nursery stock. The more ordinary sorts have been omitted, and only those included that have outstanding merits, and have given great satisfaction, as I believe a list of this kind will be a real education to my customers in their selection of best varieties to use. For the average planter, the trees and plants given in this circular cannot be surpassed.

However, should you desire other stock than herein described, I will be glad to forward to you, upon request, my 48-page catalog, which gives complete list of the trees and plants that grow here.

TERMS. No order accepted for less than \$1.00. All cash with order on orders amounting to \$5.00 and under. Over that amount either all cash with order, or if customer prefers, one-fourth cash with order, balance C. O. D. Orders are booked as they come in. Shipments are not made until proper time to plant unless otherwise requested. 5 trees of one variety are sold at the 10 rate, 50 at the 100 rate, 500 at the 1000 rate. Less than 5 trees of one variety at the each rate.

The Ferris Guarantee

I guarantee that Ferris stock will reach the purchaser alive and in growing condition, and will replace free of charge any that does not, upon receiving your express or freight receipt, with written statement from the agent, showing loss or damage. This does not apply to parcel post packages.

Any tree or plant that dies the first growing season, I will replace at a cost of one-half the regular catalog price, customer to make a written report and have his order for replace in our hands before October 10th, following date of purchase.

I guarantee to every Ferris customer, stock that is true to name, and absolutely as represented. Any Ferris stock proven not to be will be replaced free of charge or the purchase price refunded. I cannot be held liable for any damages other than herein named.

EARL FERRIS.